

Dear Fasco America Customer,

We appreciate your business at Fasco America, where for more than 20 years you have been able to purchase quality BECK fasteners and Fasco tools.

We continue to increase Fasco America's value proposition by combining our parent company's 100 plus years of experience and manufacturing innovation to provide you with the industry's most extensive product selection, new solutions for your fastening needs and friendly, proactive customer service. As we move forward to position for the future, the following organizational changes are being announced:



Brett McCutcheon has been promoted to the newly created position of National Sales & Marketing Manager. His responsibilities will include sales team management, marketing, communications, new product introductions and direct container sales to include national accounts. Brett has 15 years of industry experience with the last 10 years at Fasco America.



Chuck Hotze has been named to the newly created position of National Product Manager which will strategically focus his experience and knowledge of tools, fasteners and specialized products in the areas of product training and new product development. Chuck has 38 years of industry experience with the last 11 at Fasco America.



Tim Blackburn has been promoted to the newly created position of Customer Service Manager. Tim will focus his talents on the responsibilities of inbound sales and service calls, sales team support, order review, and outbound phone campaigns. Tim has 29 years of sales and service experience with the last 6 years with Fasco America.

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Dustin Schroeder has been hired to take over the Great Lakes Regional Sales Manager's responsibilities which include introducing new products to the Fasco America distributor network, customer sales training meetings, job site demonstrations, and customer service follow ups. Dustin is a graduate of DeVry University with a BS in Business Administration and 3 years of industry experience managing a similar Great Lakes territory.

Fasco America as a unit of the BECK Fastener Group is aggressively evolving to meet the changing needs of the market. We look forward to working with you in the coming year.

Thank you and best regards,

Jerry C. Koontz

A handwritten signature in cursive script that reads 'Jerry C. Koontz'.

Vice President & General Manager
Fasco America/Empire Products

Christian Beck

A handwritten signature in cursive script that reads 'Christian Beck'.

Chief Operations Officer
BECK Fastener Group