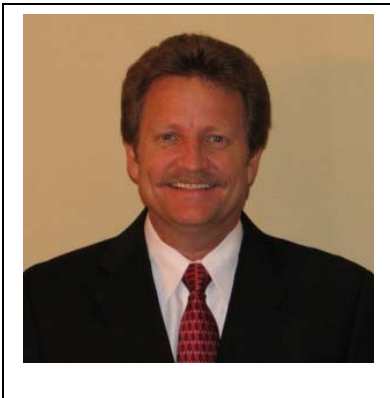


Dear Valued Customer,

Fasco America continues to position for the future by adding talented and experienced direct sales representation in key markets across North America. Building upon our parent company's 100 plus years of manufacturing and design experience, we strive to provide you with the industry's most extensive product selection, new fastening solutions, along with friendly, knowledgeable, and proactive customer service. To assist in our mission we are delighted to announce the following addition to our team:



Jim Miller will fill the newly created position of Regional Sales Manager for the Western United States to including: Alaska, California, Hawaii, Nevada, Oregon, Washington, Guam, British Columbia and Alberta.

Jim's energetic approach will be utilized to introduce new products like **SCRAIL®** fasteners to Fasco America distributors and dealers as well as to lead customer sales training meetings perform jobsite demonstrations, and provide sales support.

Jim brings to Fasco America a 10 year proven track record of related product dealer and distributor sales, combined with excellent customer service skills and close familiarity with the Western region.

Fasco America as a unit of the BECK Fastener Group is aggressively evolving to meet the changing needs of the market. We join with Jim in looking forward to working with you in the coming year. Jim can be reached immediately by email at jim@fascoamerica.com or by phone at 253-853-5018 or toll free 888-888-9661.

Thank you and best regards,

Jerry C. Koontz



Vice President & General Manager

Brett McCutcheon



National Sales & Marketing Manager